

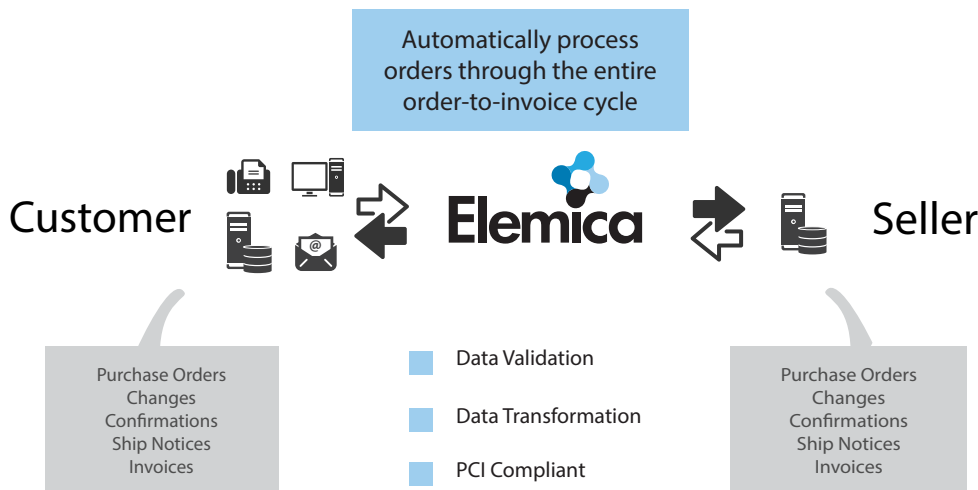
SALES ORDER MANAGEMENT

Elemica SmartLink Customer Management Application

Why manually key data when you don't have to?

Dramatically improve your data quality and replace manual approaches with order management capabilities. Accurate and efficient order management is key to customer loyalty and profitability. Error-prone manual order processing can decrease customer satisfaction and increase operational costs. The data in your ERP system must match the data in your customer's system.

Cloud based solutions offering fast and easy implementations with the flexibility to adapt to your dynamic business needs.



Benefits

- Increases "perfect order" and "first time" right invoices
- Improves payment performance, pricing accuracy and contract compliance
- Fewer rush order and improved transportation efficiencies
- Eliminates customer service, credit, and inventory problems due to poor ERP data quality

Key Capabilities

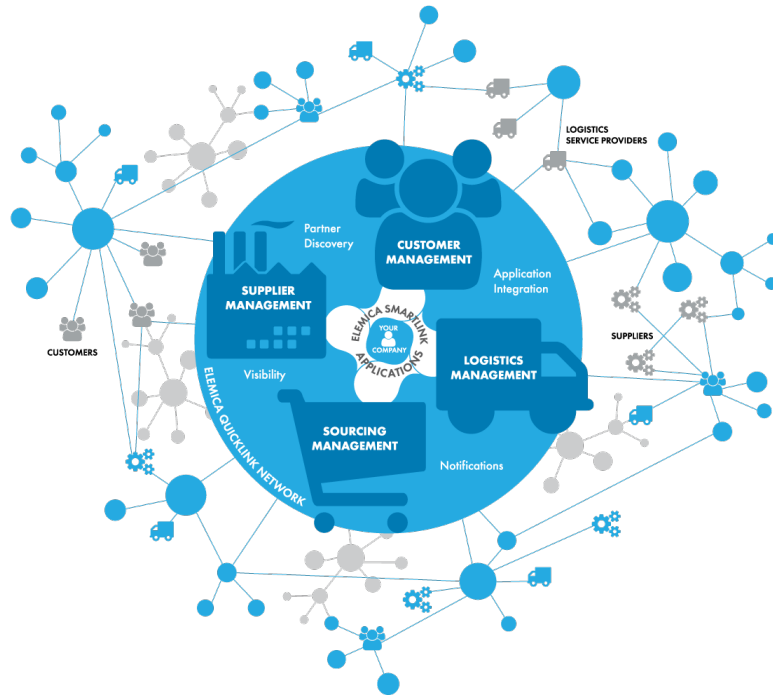
- Converts different order formats automatically and posts to your ERP
- Supports customer technology and cost reduction initiatives without large IT spend
- Email alerts based on business rule exceptions
- Supports all order types including standard, consignments, forecasting and change-orders
- Adapts quickly to your business and your unique operational needs

Elemica's Sales Order Management lets you streamline your processes, improve customer service, and improve your business metrics. The solution utilizes automated order management capabilities and exception-based alerting to identify and eliminate errors.

Customers don't change the way they order!

Elemica provides solutions to automate thousands of your customers. They inherently have variation in their business processes and information technologies. We remove the challenges of this variability and enable error-free automation of customers with virtually no change in their behavior. This platform supports standard order management through complex supply chain orchestrations involving multiple service providers.

Solutions Across the Entire Supply Chain



SmartLink Applications

Customer Management
Logistics Management
Supplier Management
Sourcing Management

QuickLink Network

Customer Management Solution Suite Overview

Elemica Customer Management enables you to automate a wide variety of customer fulfillment requirements without modifying your ERP system.

Sales Order Management:

Supports the full order-to-invoice process in real-time, with or without B2B infrastructures, yes - even Email or print orders.

Vendor Managed Inventory (VMI):

Maintains tank or warehouse levels based on your supply strategy and inventory readings, demand forecasts, and in-transit status.

Repeat Order Entry:

Supports batch order entry at the beginning of the year, quarter, or month.

Rail Car Fulfillment:

Kanban system to maintain the optimal of rail cars at your customer's location and in transit to support your supply strategy.

Delivery Schedule:

Automate tedious, error-prone schedule line processes.

Additionally, Elemica's Invoice Management solution automates invoices and supports EU VAT compliant digital signatures and data archive.

Transforming the Way Your Company Does Business

As the leading Supply Chain Operating Network for the global process industries, our customers create and operate high performance supply chains with solutions at the heart of their business. Elemica drives bottom line business results by promoting reduced cost of operations, faster process execution, automation of key business processes, removal of transactional barriers, and seamless information flow between business partners. We transform supply chains by replacing manual and complex approaches with automated and reliable ones.

