

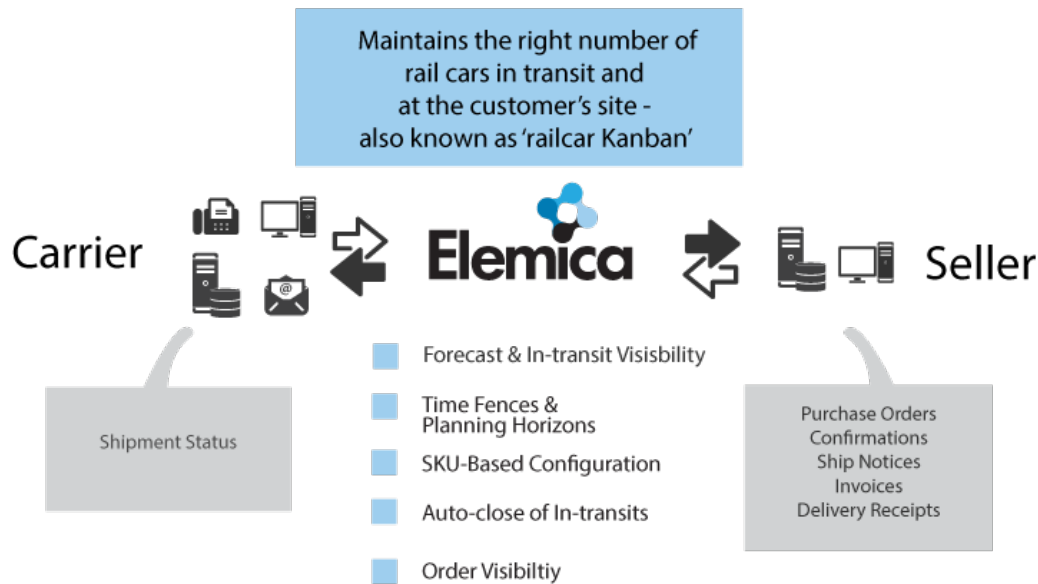
# RAIL CAR FULFILLMENT

Elemica SmartLink Customer Management Application

## Are you losing sales due to stagnant rail car inventory?

Inactive rail cars sitting dormant at a customer's site is an expensive and highly inefficient way to do business. Now, you can optimize rail car inventory – and gain control over your resources and working capital – by fully maximizing your rail car utilization.

**Cloud based solutions offering fast and easy implementations with the flexibility to adapt to your dynamic business needs.**



### Benefits

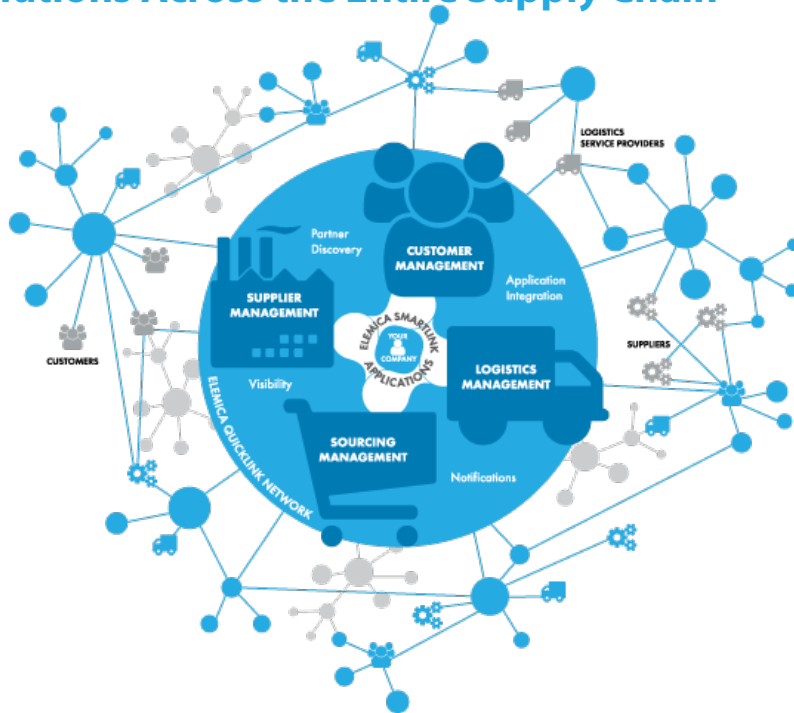
- Reduce or eliminate stock outs & emergency shipments
- Eliminates customer service, credit, & inventory problems due to poor ERP data quality
- Optimize inventory levels with real time visibility and historical shipment analysis

### Key Capabilities

- Automate orders based on target inventory specifications
- Automated release of orders or manually via portal
- Utilizes automatic rail car status messages to generate planned orders
- Single and multi-line orders, standard and consignment orders
- Multiple languages, units of measure, and currencies
- Country of final destination

Elemica's Rail Car Fulfillment Solution gives you full control of your fulfillment process. As a part of Elemica's Customer Management Suite, this solution provides visibility into rail car shipments and planning information, allowing you to maintain optimal inventory levels and respond quickly and efficiently to changing customer demand patterns. Based on a single external feed, such as daily rail car status, you can automatically generate fulfillment orders to achieve a specified number of active rail cars and schedule new shipments for rail cars which are "emptied and released".

# Solutions Across the Entire Supply Chain



## SmartLink Applications

Customer Management  
Logistics Management  
Supplier Management  
Sourcing Management

## QuickLink Network

## Customer Management Solution Suite Overview

**Elemica Customer Management enables you to automate a wide variety of customer fulfillment requirements without modifying your ERP system.**

### **Sales Order Management:**

Supports the full order-to-invoice process in real-time, with or without B2B infrastructures, yes - even Email or print orders.

### **Vendor Managed Inventory (VMI):**

Maintains tank or warehouse levels based on your supply strategy and inventory readings, demand forecasts, and in-transit status.

### **Repeat Order Entry:**

Supports batch order entry at the beginning of the year, quarter, or month.

### **Rail Car Fulfillment:**

Kanban system to maintain the optimal of rail cars at your customer's location and in transit to support your supply strategy.

### **Delivery Schedule:**

Automate tedious, error-prone schedule line processes.

Additionally, Elemica's Invoice Management solution automates invoices and supports EU VAT compliant digital signatures and data archive.

## Transforming the Way Your Company Does Business

As the leading Supply Chain Operating Network for the global process industries, our customers create and operate high performance supply chains with solutions at the heart of their business. Elemica drives bottom line business results by promoting reduced cost of operations, faster process execution, automation of key business processes, removal of transactional barriers, and seamless information flow between business partners. We transform supply chains by replacing manual and complex approaches with automated and reliable ones.

