



Create Powerful Collaborative Supply Chains With a Critical Mass of Trading Partners

Agnostic B2B Supply Chain Operating Networks Remove Traditional Integration Barriers to Trading Partner Automation and Business Process Enablement

A Supply Chain Operating Network with a “Come As You Are” approach to integration means that companies don’t have to change their internal processes or make costly technology investments in order to reap the advantages of a collaborative commerce network. Agnostic integration capabilities enable thousands of individual trading partners, and their respective enterprises, to seamlessly and efficiently conduct commerce at a scale significant enough to create real cost advantages while also improving their ability to delight their individual customers.

Process industry companies have invested heavily in internal process standardization and company-wide ERP systems. The internal efficiency of these ‘inside-out’ investments have driven savings through standardization and centralization, while enabling increased control over internal operations. However, these companies are still leaving money on the table. Inside-out strategies stumble when companies try to extend them outside their own four walls.

[Rich Katz, Chief Technology Officer at Elemica](#)

A recipe for unmet expectations occurs when businesses attempt to force trading partners to collectively adopt a single process or technology standard. Individual companies each have their own processes and enterprise requirements. While internal needs can be forced through by corporate mandate, external supply chain partners are not necessarily accepting of their demands. A Supply Chain ecosystem truly integrates the extended, varied, distributed, and complex needs of thousands of individual trading partners and their respective enterprises, without requiring any of them to change the way they do business.

Highlights of Elemica’s SCON include:

[Agnostic Partner On-Boarding Approach](#)

[Inherently Integrated Business Applications](#)

[Fully Leveraged Connections](#)

[Rapid Scalability Through Reusability](#)

[B2B Social Collaboration](#)

Elemica is the unrivaled Supply Chain Operating Network for buyers, sellers, and logistics service providers on which to seamlessly and efficiently conduct commerce across the extended global process industries. Robust data integration, automation, business process enablement, and analytics are all inherent in its design. Elemica’s SCON provides the flexibility needed to work with the operating demands of the “outside-in” supply chain.

