Elemica
Buy | QuickLink Automate

Onboard an unlimited number of suppliers quickly and inexpensively without the need for a complicated back-office integration.

Challenge

Digitizing supplier transaction data helps streamline Procure-to-Pay (P2P) processes, reducing supplier-related admin and costs, as well as minimizing supplier disruptions. Since many enterprises follow the Pareto principle, doing most of their buying from just 20 percent of suppliers, most high-volume suppliers may be willing to establish a direct digital ERP-to-ERP connection. What about your small to medium volume suppliers? How can you achieve the benefits of P2P automation with the long-tail of your suppliers?

But what about your many medium-volume suppliers? Establishing a digital connection with suppliers takes time and money, and for medium-volume partners creating back-office connectivity just isn't worth the effort for anyone. This causes a problem, as digital supply chains work best when connecting all suppliers—not just a select few.

Many enterprises follow the Pareto principle, doing most of their buying

from just 20 percent of suppliers. But that means 80 percent of suppliers will demand error-prone, manual purchase processing. How can you digitize all of these medium-volume suppliers and their transactions? And what's the vision for economizing the spend and admin required to onboard these suppliers over time?

Solution

The Elemica Buy™ solution suite's QuickLink Automate module allows you to automate orders directly from your ERP to the Elemica network, much as you would with a full ERP-to-ERP connection. Once Elemica receives the order, we send order information to your supplier as an email, much as they're receiving your orders today.

Your supplier is able to view and confirm order details, and submit a sales order directly into your ERP system. The solution then flips order confirmation details into an advanced shipment notification and invoice, allowing the shipment and payment processes to be fully automated within your ERP. You receive the

benefits of full P2P automation, while your suppliers gain the speed and accuracy associated with automation through their preferred method of email communication.
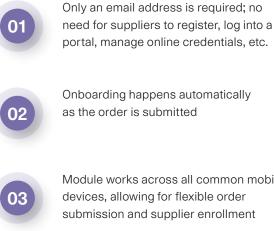
When you empower suppliers with QuickLink Automate, you're allowing them to receive your orders immediately—leading to higher levels of accuracy and responsiveness on the part of the supplier.

- **Lower supplier onboarding costs**

- **Eliminate error-prone manual processes**

- **Improve overall procurement efficiency**

- **Prevent supplier-related oversights**

- **Streamline procure-to-pay**

- **Economize long-tail supplier integration**

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At a Glance

QuickLink Automate

Features

01 Only an email address is required; no need for suppliers to register, log into a portal, manage online credentials, etc.

02 Onboarding happens automatically as the order is submitted

03 Module works across all common mobile devices, allowing for flexible order submission and supplier enrollment

04 Platform testing is required only once rather than when establishing a connection with every single supplier

05 Access email templates that can be customized to your brand

Benefits

Medium-volume customers more quickly, easily and cost-effectively

Incrementally digitize your procure-to-pay process

Eliminate risky, time-consuming manual processes

Avoid complex back-end ERP implementations

Scale up supplier onboarding efficiently

Elemica transforms supply chains by replacing manual and complex approaches with efficient and reliable ones. The world's leading business network for process-intensive industries, we drive bottom line results by promoting reduced cost of operations, faster process execution, automation of key business processes, removal of transactional barriers and seamless information flow between trading partners.

FOR MORE INFORMATION, PLEASE VISIT ELEMICA.COM

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