Elemica
Sell | Sales Order Management

Streamline order-to-cash by digitizing and automating the processing of any document associated with the order fulfillment process.

Challenge

More than 80 percent of manufacturers and distributors still process orders by hand. For many of these organizations, the manual entry of order data into an Enterprise Resource Planning (ERP) system is a wasteful and risk-laden process. It ties up and frustrates personnel, inflates operating costs and introduces the possibility of data inaccuracy.

But what's the fix? A one-size-fits-all integration approach won't make sense for all trading partners since the economics and enterprise environment of high-volume and long-tail customers can differ greatly. The ideal fix would need to be flexible, scalable and powerful enough to digitize and automate a range of documents for a range of trading partners.

Solution

Automate entry of any document within the order-to-cash process: sales orders, shipping orders, QA/QC documentation, invoices and more. Sales Order Management automatically digitizes a variety of file formats including email, PDF, XLSX, images and others. No matter the trading partner's purchase volume or frequency, or the document type or format, Elemica's Sales Order Management can automate the process.

This combination of power and flexibility within a platform lets you streamline orders across the supply chain. That means faster order-to-cash, fewer errors and teams that are freed up to take on more interesting and strategic tasks. The more trading partners you connect and the more document types you digitize, the more exponential your improvement in time savings, order accuracy and

- **Automate order processing**

- **Accelerate the pace of business**

- **Optimize working capital**

- **Connect with all trading partners**

- **Strengthen customer retention**

Elemica

At a Glance
Sales Order Management

Features

01 Digitize either structured or unstructured data via almost any file format including email, PDF, XLSX, JPG and many more

02 Employs machine learning, robotic process automation, artificial intelligence and other advanced technologies

03 Connect either machine-to-machine or digitize via email data extraction

04 Integrates with any ERP, application, platform or trading partner

05 Enables safe, secure transactions worldwide

06 Extends data extraction capabilities

Benefits

Accelerates order processing for both high-volume and short-tail customers

Frees up customer service personnel for cross-selling and upselling

Reduces operating cost through digitization and automation

Improves order accuracy, strengthening customer satisfaction and retention

Creates supply chains with more agility, resilience and scalability

Enables management by exception

Elemica transforms supply chains by replacing manual and complex approaches with efficient and reliable ones. The world's leading business network for process-intensive industries, we drive bottom line results by promoting reduced cost of operations, faster process execution, automation of key business processes, removal of transactional barriers and seamless information flow between trading partners.

FOR MORE INFORMATION, PLEASE VISIT ELEMICA.COM

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